# Press Release

Koenig & Bauer and Durst Phototechnik agree   
a 50/50 joint venture in digital printing

## Strategic course-setting for digital printing solutions

Würzburg, 20 December 2018  
To further advance the development of future-oriented digital printing solutions with added value for customers in the folding carton and corrugated printing markets, Koenig & Bauer AG and Durst Phototechnik AG from Brixen/Italy have agreed to pool their know-how and strengths in a 50/50 joint venture. A corresponding letter of intent has been signed by both companies. The planned joint venture is to be based in Germany and – subject to merger control approval – will assume responsibility for the development, integration, manufacturing and worldwide distribution of water-based, single-pass digital printing presses for folding carton and corrugated board. Ink and service business relating to the presses sold jointly through the global networks of the two parent companies is also to be handled by the joint venture. As a first milestone for the joint venture, manufacturing of the VariJET press for digital folding carton printing is to be commenced in time for drupa 2020.

Claus Bolza-Schünemann, CEO of Koenig & Bauer AG: “We are looking forward to joint innovations and further developments in future-oriented digital printing technology for folding carton and corrugated board, and not least to the added value this will offer to our customers. With its wealth of existing know-how, extensive inkjet experience and high-quality solutions, Durst Phototechnik AG is the ideal partner with whom to pursue the defined objectives. As digital printing pioneers, the company has been developing inkjet applications for 25 years and is very successful in digital printing on ceramics, textiles and corrugated board.”

Christoph Gamper, CEO of Durst Phototechnik AG: “Durst is a technology leader in the field of inkjet printing and has already contributed to the digital transformation of production processes in various branches. In the printing industry and in surface decoration, in particular, Durst printing systems are deemed to set the standards with regard to print quality and productivity. The partnership with Koenig & Bauer now opens up new prospects, as Koenig & Bauer commands not only engineering expertise, but also very good access to the market. By combining our know-how, we are in an ideal position to develop and offer fully automatic production lines and will thus also be able to contribute to digital transformation in the folding carton and corrugated industry.”

Photo:  
The modular concept of the VariJET combines the opportunities of digital inkjet with the acknowledged printing and inline finishing capabilities of the offset process for folding carton printing

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About Koenig & Bauer  
The Koenig & Bauer group is a customer-centric partner to the international printing industry with annual revenue of €1.2bn and 5,700 employees. The group is the global market and technology leader in security printing and in growing packaging printing markets. Throughout its 200-year history, it has been driven by innovation and technological progress. Systematically oriented to meeting customer requirements, its high-tech printing presses and systems permit highly efficient printing, finishing and postpress processing. Its services cover a wide range of customer-oriented offerings including networked printing. With its solid balance sheet and high financial strength together with its focus on packaging printing, Koenig & Bauer is on a profitable growth trajectory.

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